



**HINDUSTAN SHIPYARD LIMITED**  
**(A Government of India Undertaking)**  
**Gandhigram, Visakhapatnam – 530 005**  
(An ISO 9001:2015 Company)  
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[www.eprocurehsl.nic.in](http://www.eprocurehsl.nic.in)

**E-PROCUREMENT NOTICE INVITING TENDERS (NIT)**

**DETAILS OF TENDER**

1	Organization	Hindustan Shipyard Limited
2	Department	Purchase Department
3	Tender Reference	<b>MP/3400000333/20-21 dated 09 Oct 2020</b>
4	Name of Material	PROCUREMENT 15T CRANE FOR VC- 11190-91
5	Type Of Quotation	Two cover system Part-I (Techno-commercial Bid) Part-II ( Price bid)
6	Type of Bidding Type	GLOBAL TENDER
7	Bid Validity	180 days
8	Pre-bid meeting date	<b>1000hrs on 22 Oct 2020</b>
9	Bid Submission end date	<b>1500 hrs on 30 Oct 2020</b>
10	Officer inviting bids	DGM (Purchase)
11	Bid opening authority	General Manager (Commercial)
12	Address	Hindustan Shipyard Limited, Gandhigram, Visakhapatnam – 530005
13	Contact details	D.L.Madhavi M (Purchase) Mob. 9493792072 Email. <a href="mailto:mpurchase@hslvizag.in">mpurchase@hslvizag.in</a>
14	Technical clarifications	Mr.Mithilesh DGM (OD) Mob. 9493792251 Email. <a href="mailto:outfit.design@hslvizag.in">outfit.design@hslvizag.in</a> / <a href="mailto:moad@hslvizag.in">moad@hslvizag.in</a>
15	Technical support on e-portal	M.M.G Basha Raja Mob. 7799922008 Email. <a href="mailto:eprocurement@hslvizag.in">eprocurement@hslvizag.in</a>
16	Tender FEE(Non- Refundable)	Rs.1770/- <b>a)</b> (with GST) by way of demand draft in favour of Hindustan Shipyard Limited, Visakhapatnam to be submitted along with Technical Bid <b>or</b> Tender Fee shall be submitted through the HSL payment gateway at

		<a href="http://www.hslvizag.in/hslpgi.aspx">http://www.hslvizag.in/hslpgi.aspx</a>
17	Performance Bank Guarantee	<p>Bank Guarantee for 10% of the contract value shall be submitted as per the prescribed format within 15 days from a Nationalized Bank / Scheduled Bank from the date of award of contract. Validity of the PBG shall be till completion of guarantee period.</p> <p>Successful bidder with shall submit PBG in the time stipulated in the contract/order. In case the successful bidder delay the submission of PBG beyond the time stipulated in the contract/order, Interest is to be charged for such delay at the prevailing rate, which is charged by our bankers on Cash Credit.</p>
18	EMD Fee	<p>a.Rs.1,00,000/- by way of demand draft in favour of Hindustan Shipyard Limited, Visakhapatnam to be submitted along with Technical Bid or EMD Fee shall be submitted through the HSL payment gateway at <a href="http://www.hslvizag.in/hslpgi.aspx">http://www.hslvizag.in/hslpgi.aspx</a></p> <p>b. Firms having valid HSL registration for Similar works with a financial limit <b>equal to or more than the estimated cost</b> of the work are exempted from payment of EMD.</p> <p>All such firms who intend to avail EMD exemption shall invariably enclose a copy of their valid HSL registration certificate along with technical bid.</p> <p>c. No pending bill adjustments towards EMD amount are permitted.</p> <p>d. The EMD amounts of unsuccessful bidders will be returned after finalization of the order. EMD amount of successful bidder will be released after submission of PBG.</p> <p>e. Firms having valid SSI/NSIC/MSME registration are exempted from payment of EMD and Tender Fee. All such firms shall invariably enclose copy of valid SSI/NSIC/MSME registration certificate to claim EMD &amp; Tender Fee exemption.</p> <p>All Benefits as per Govt. Guide lines are applicable to MSME firms.</p> <p>*MSME Firms need to register their UDYOG AADHAR MEMORANDUM (UAM) number on CPP Portal to avail the benefits.</p>
<p><b>NOTE: Screen shot of tender fee and EMD fee submitted through HSL payment gateway also to be uploaded along with tender documents.</b></p>		

## **E – TENDER NOTICE**

1. Tenders are invited on-line on the website [www.eprocurehsl.nic.in](http://www.eprocurehsl.nic.in) from the eligible bidders having Class III, Digital Signature Certificate (DSC) issued from any agency authorized by Controller of Certifying Authority (CCA), Govt. of India for supply of the items requested in the Tender Document:

2. **Time Schedule of Tender:**

Sl. No.	Particulars	Date (DD/MM/YY)	Time (Hrs Mins)
a.	Tender e-Publication date	09 Oct 2020	1500
b.	Document download start date	09 Oct 2020	1500
c.	Document download end date	09 Oct 2020	1000
d.	Pre Bid Meeting	22 Oct 2020	1000
e.	Bid Submission start date	30 Oct 2020	1100
f.	Bid submission end date	30 Oct 2020	1100
g.	Technical Bid Opening date	30 Oct 2020	1500

3. **Document to be uploaded online:**

<b><u>Document to be scanned and uploaded online</u></b>
<ol style="list-style-type: none"><li>1. <b>Techno-Commercial Bid along with NIT duly signed.</b></li><li>2. <b>Compliance of Technical specification.</b></li><li>3. <b>Compliance of Detailed Terms and Conditions.</b></li><li>4. <b>Duly filled &amp; signed Integrity Pact.</b></li><li>5. <b>Acknowledgement copy of Tender Fee &amp; EMD fee.</b></li><li>6. <b>ECS Mandate (duly authorized)</b></li><li>7. <b>Redacted (prices masked) Price bid and BOQ in pdf.</b></li><li>8. <b>Price Bid / BoQ.</b></li><li>9. <b>Price Break-up (price format)</b></li><li>10. <b>LC Format</b></li><li>11. <b>Any other Documents/information sought elsewhere in Commercial terms and Conditions.</b></li></ol>
<b>Please note that offers received without submission of above documents are liable for rejection.</b>
<b>NOTE: HSL have a right to verify/cause verification of authenticity of the said documents whenever felt necessary at any stage of the bidding process. HSL reserves the right to ask for hard copies of above documents.</b>

4. If the bidders find discrepancies in tender conditions specifications or other documents, or have any doubts as to the meaning or intent or any part thereof, they should inform HSL of the same prior to submission of offer.

6. **Clarifications:**

(a) If the bidders need any clarifications on techno-commercial points, same may be forwarded in reasonable time (within one week of publication of the tender) as per the terms and conditions of the tender. The tentative date of pre-bid meeting is indicated

above. These clarifications will be sent even to those who have not sought the clarification but participating in the tender.

(b) Notwithstanding anything to the contrary herein, the bidder acknowledges that HSL shall endeavor to respond to any question or to provide any clarification, in its sole discretion, and nothing in this clause shall be taken or read as compelling or requiring HSL to respond to any question or to provide any clarification or make modification to RFQ documentation which will have material adverse effect on the bidding outcome. HSL may also on its own motion, if deemed necessary, issue interpretations and clarifications to each bidder.

(c) Technical and Price bids will be decrypted and opened online, on or after the scheduled date and time. Till such time, the bids will be only in the encrypted form. After the scheduled time, the bids will be opened by stipulated bid openers with their Digital Signature Certificates (DSC). The Technical –bids shall be evaluated based on the information furnished by bidders. If any clarifications is required from the bidder, HSL will seek such clarifications .If required, they will be called for technical discussions. The bidder has to be present for technical discussions if called for.

(d) All the bidders who participate in the tender will get system generated intimation from the system regarding their acceptance or otherwise of their tender. Also a system generated e-mail confirmation will be sent to all technically cleared bidders communicating the date and time of opening Price-bids.

## 7. **Submission of Bid:**

(a) The bidders have to accept unconditionally the on-line user portal agreement which contains the acceptance of all the Terms and Conditions of NIT including Commercial and Detailed Terms & Conditions, along with on- line undertaking in support of the authenticity of the declarations regarding the facts, figures, information and documents furnished by the Bidder online in order to become an eligible bidder.

(b) Submission of Tender Fee: Tender Fee shall be submitted through the HSL payment gateway at <http://www.hslvizag.in/hslpgi.aspx>., before tender closing due date.

(c) Prebid: Bidders are requested to forward all technical/commercial queries by 15 Oct 2020.

(d) Price bid: The Price bid containing the Bill of Quantity will be in Excel format and will have to be downloaded by the bidder and the rates, taxes etc. to be quoted for the offered items on that Excel file. Thereafter, the same excel file to be uploaded during bid submission in respective covers. The Price-bid will be in Item- wise Rate BOQ format and the bidder should quote for all the tendered items and order may finalize on overall L-1basis. The Price Bid which is incomplete and not submitted as per instruction given above will be rejected. The scanned copy of the price bid as per format provided shall also be uploaded in the folder provided in the price bid for our evaluation and reference.

(e) The Price Bid which is incomplete and not submitted as per instruction may be liable for rejection. L1 will be decided on least cost to HSL. Bidder can find out the status of his

tender on line, any time after opening the bids. The scanned copy of the price bid as per format provided shall also be uploaded in the folder provided in the price bid for our evaluation and reference. The break up costing of total amount quoted in BOQ to be submitted in a pdf format has to be uploaded in the folder.

(f) All bids are to be submitted through our procurement portal [www.eprocurehsl.nic.in](http://www.eprocurehsl.nic.in) only and No bid shall be accepted offline.

(g) Taxes & Duties: Please state clearly in this commercial part of Offer, the rates of taxes and duties applicable. The percentage of Goods & Services Tax applicable to be clearly indicated in the BoQ as percentage. If different taxes & duties are applicable for line items, applicable taxes are to be indicated clearly in PRICE format. Total amount of taxes in equivalent percentage is to be indicated in BOQ format. However taxes shall be reimbursed at actuals on not exceeding the quoted value.

(g) Modification and withdrawal of Bid: Modification of the submitted bid shall be allowed online only before the dead line of submission of tender. The bidder may modify and resubmit the bid on-line as many times as they wish. However, if any firm intends withdraw the bid post bid submission time, they may withdraw the offer but re-submitting the bid is not feasible.

(h) HSL shall not be bound by any printed conditions or provision in the sellers bid forms or acknowledgement of contract, invoices, packing list and any other documents which support to impose any conditions at variance with the tender terms final negotiated and accepted terms.

NOTE: Bidders in their own interest are requested to submit their bids well in advance of tender closing date to avoid last minute difficulties.

8. **Arithmetical errors:** Arithmetical errors will be corrected by the HSL's authorized representative as follows:

(a) Where there is a discrepancy between the amounts in figures and in words, the amount in words will govern; and

(b) Where there is a discrepancy between the unit rate and the line item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted will govern;

(c) Where there is a discrepancy between figures and in words of a unit rate, the unit rate as quoted in words will govern. If the bidder that submitted the lowest evaluated bid, does not accept the correction of errors, its bid shall be disqualified and its bid security may be forfeited.

(d) Please quote for all work as is specified in our SOTR without any exclusion or deviation there from. In case a bidder fails to include price for a certain item, the bidder is to absorb the cost within quoted amount in BOQ.

(e) The bidders are required to fill the BOQ and PRICE FORMAT after carefully going through the tender. Where there is a discrepancy between the basic amount indicated in BOQ format and basic total amount (exclusive of taxes) in PRICE FORMAT, the amount in BOQ will govern for evaluation of bid. However, the amount whichever is less would be considered if the bidder is declared L-1 after evaluation of bids.

9. **Rejection of Bid.**

Categorical Rejection criteria:

- a) Canvassing by the bidder in any form, unsolicited letter and post tender correction may invoke summary rejection.
- b) Conditional offers will be liable for rejection.
- c) Bidder not agreeing to accept Integrity Pact or submitting integrity pact with deviation to HSL format.
- d) Tender/Contract of firm declared Bankrupt will not be considered as valid Tender/Contract.
- e) Bidders non-acceptance to Purchase Preference Order.

10. **Unwillingness to Quote.** Bidder unwilling to quote should ensure that intimation to this effect reaches before the due date and time of submission of the Bid to avoid any communication gap. He is required to submit regrets vide email / fax for our records without fail.

11. **Price Bid:** Bidders are requested to note that price bid submitted along with technical bid against above tender will be treated as final offer and supplementary bids / discounts before opening the original price bids shall not be accepted, unless requested by HSL. Any voluntary discounts offered by the firms shall be considered after establishment of the L1 (without factoring the discount).

12. **Evaluation of Price Proposals:** The broad guidelines for evaluation, acceptance/rejection of Price Bids is as follows:-

(a) The price bids of techno commercially qualified bidders short listed after techno-commercial evaluation will only be opened and a comparative statement will be prepared post detailed evaluation and loadings. The bidder quoting lowest price would be declared as L1.

(b) Conversion of foreign currency into Indian Rupee shall be made (as would have been specified in the tender document) at the Bill selling rate on the date of opening the price bids. If the date of opening of the price bids happens to be holiday or non-transaction day, the exchange rate on immediate previous working day will be adopted.

(c) Bidder should not submit their BOQ bid with total price in multiple currencies. Non-compliance of the same will lead to rejection of the bid at any stage. However, bidders may submit their bids in various currencies for various items mentioned in the scope of work.

(d) Prices quoted by the bidder shall be firm during the performance of the contract in all respects and not subject to variation.

(e) If the Bid, which results in the lowest Evaluated Bid Price, is seriously unbalanced or front loaded in the opinion of the HSL, then HSL may require the Bidder to produce detailed price

analyses for any or all items of the Bill of Quantities, to demonstrate the internal consistency. After evaluation of the price analyses, taking into consideration the schedule of estimated Contract payments, HSL may require that the amount of the performance security be increased at the expense of the Bidder to a level sufficient to protect the HSL against financial loss in the event of default of the successful Bidder under the Contract.

(f) Please note that online generated comparative statement is not final for finalizing the L1 bidder. L1 bidder will be finalized by HSL after detailed evaluation and subsequent loading of factors for deviation if any brought out by the tenderers as per HSL standard terms & conditions. L1 bidder shall be determined based on totality on FOR DESTINATION, on Total Equipment price along with documentation, OBS, Tools, services, warranty extension & other components of the tender (as applicable). Ranking of bids for L1 determination shall be done considering the total "Cost to Company" basis. The taxes and duties will be taken into account for ranking of bids, if it's a cost to HSL. Applicable Loading factors for deviation in tender terms as per HSL policy.

(g) The bidder should adhere to the commercial terms and conditions mentioned in the tender. Offer containing deviations may be liable for rejection commercially. However, any deviations to the commercial terms and conditions proposed by the tenderer may be discussed and mutually agreed upon. The said agreed deviations will be subject to the approval of HSL management.

13. **Tender Extension**: The request for extension of tender due date should reach HSL at least 3 working days in advance enchaining the date of tender closing date. However, the extension would be granted by HSL on merit of the case our discretion and would be binding on all bidders.

14. **Integrity Pact**: The integrity pact essentially envisages the agreement between prospective vendors/bidders & buyers committing the person/officials of both the parties not to exercise any corrupt influence on any aspects of the contract. Only those vendors /bidders who enter into such an integrity pact with the buyer would be competent to participate in the bid. The format of Integrity Pact available on our website. The Integrity pact dully filled as per the format is to be submitted along with the offer .Bidders to ensure that every page of IP is ink signed with Company seal/stamp. Non-submission/non-acceptance/deviations are liable for rejection.

15. To promote "Make in India" in pursuance of Govt. of India initiative, purchase preference shall be provided to domestic manufacturers as per as per Gol Public Procurement Order 201 dtd 16 Sep 2020. For details please go through the order.

16. **Unsolicited offer**: Offers submitted by vendors to whom tender enquires were not issued. However, in case of Limited tender enquiry issued to registered vendors, a tender received from the authorized dealer/ distributor /channel partner of the registered manufacturer along with authorization letter of the manufacturer to whom the enquiry was originally issued shall not be declared as unsolicited. Response received from branch offices/marketing offices/different divisions/subsidiary of the same company to whom tender issued is not to be declared as unsolicited. Such offers will be considered with the approval of CA.

17. This tender is issued without any financial commitment from HSL.HSL reserves the right to reject any or all the tenders or withdraw the tender at any stage without assigning any reasons thereof .HSL reserves the right of accepting / rejecting any bid without assigning any reasons .

We look forward to your participation in on-line bidding by offering your most competitive and reasonable bid against this tender.

NB: 1. Bidders can only avail benefits of only one policy of the two (i.e. Public procurement policy for MSE order 2012 or Public Procurement (preference to make in India) Order 2017). Bidders shall explicitly indicate in detailed terms and conditions provided which benefit they wish to avail and changing of the same at a later date is not allowed.

2. Preference to make in India Products (For bids less than Rs.200Cr): Preference shall be given to Class-I local supplier as defined in Public procurement (Preference to Make in India), order 2017 as amended from time to time and its subsequent orders/Notifications issued for concerned Nodal ministry for specific Goods/Products. The Minimum local content to qualify as a Class-I local supplier is denoted in the bid document 50%. If the bidder wants to avail the purchase preference, the bidder must upload the certificate from the OEM regarding the % of local content and the details of locations at which the local value addition is made along with the bid, failing which no purchase preference shall be granted. In case the bid value is more than Rs.10Cr, the declaration relating to the % of local content shall be certified by the statutory auditor or cost auditor, If the OEM is the company and buy a practising cost accountant or a chartered accountant for OEM other than companies as per the Public Procurement (Preference to make in India), order 2017 dtd 16 Sep 2020. In case buyer has selected preference to micro and small enterprises clauses in the bid, the same will get precedence over this clause.

3. Margin of purchase preference shall be 20% as PP (MII) policy.

**4. "Either the agent on behalf of the foreign principal or the foreign principal directly could bid in a tender, but not both. Further, in cases where agents participate in a tender on behalf of one manufacturer, they should not be allowed to quote on behalf of another manufacturer along with the first manufacturer. Commissions and scope of services to/by the agents should be explicit and transparent in the bids/contracts. In cases where the manufacturer has submitted the bid, the bids of its authorized dealer will not be considered and EMD will be returned."**

**Dy. General Manager (Purchase)**